Over the past 65 years, The Foundation and its family of donors have distributed more than $1.6 billion in grants spanning a wide spectrum of causes locally, nationally, in Israel, and elsewhere that have positively influenced millions of lives. Many of these grants are donor recommended while others come from The Foundation’s own grantmaking initiatives. In this milestone year of The Foundation’s history, we celebrate this achievement of tikun olam on the following pages by highlighting the philanthropy of several donors and offer a glimpse of The Foundation’s expansive grantmaking as well.
LETTER TO OUR COMMUNITY

We are pleased to report at year-end 2018 that we experienced a record $115 million of grants—a 15% increase over 2017’s grants—and total donor gifts of $106 million. Our assets held steady at $1.2 billion, which is noteworthy considering the stock market turbulence in the fourth quarter.

This year we mark The Foundation’s 65th birthday by celebrating our grantmaking in this annual report and some of the people who make it possible. Grantmaking is the lifeblood of our organization. It’s remarkable to think that over these past 65 years, more than $1.6 billion has been distributed locally, nationally, in Israel, and elsewhere helping thousands of nonprofits thrive and countless people improve their lives.

This is only possible through the generosity of our donors. Some are no longer with us, but their endowments continue to provide grants in their memories. As we acknowledge our 65th anniversary, we salute all of our donors’ foresight with gratitude.

Some years ago we ran an ad with the headline: “If you think earning money is hard, try giving it away.” Effective grantmaking can be complicated. With thousands of worthy nonprofits serving a myriad of needs, how do people choose the most effective ones to achieve their charitable objectives? Like any worthy endeavor, prudent grantmaking takes time, introspection, research, and hard work. That’s where our Center for Designed Philanthropy comes in, a talented team of people that guides donors on how to give more strategically, about where they can have the most impact, and on how to engage their families in meaningful philanthropy. The Center is one in a series of innovations we’ve made over the years to strengthen our grantmaking and our community. This includes our most recent grants initiative, Next Stage Grants, a capacity-building program supporting a dynamic and thriving LA Jewish community now and into the future.

Although many people think about retiring at 65, our minds are focused on all the opportunity and growth that lie ahead. With the ever-increasing needs and challenges in our community, we must continue innovating and improving. With the help of our donors, nonprofit partners, lay leadership, and dedicated staff, we know there are many more accomplishments to look forward to over the coming decades.

Sincerely,

Marvin I. Schotland (L)
President & Chief Executive Officer

William R. Feiler (R)
Chair, Board of Trustees
65 YEARS OF GROWTH

TOTAL ASSETS
Foundation assets are currently $1.2 billion. Shown here are total asset amounts every five years since our inception.

TOTAL GRANTMAKING
Over the past 65 years, The Foundation has distributed more than $1.6 billion in grants. Shown here are cumulative grants every five years since our inception.
DONOR GRANTMAKING

Foundation donors like these support thousands of causes and organizations across the nonprofit spectrum through their charitable funds at The Foundation. In the past year alone, 10,000 donor grants were distributed to 2,700 nonprofits helping to improve the quality of life for countless individuals and families. The following pages provide a snapshot of our donors and the causes they’re most passionate about.
“We are committed to building and ensuring a vibrant Jewish community and to enriching the lives of future generations. We want to instill the joy and values of living Jewishly to our children and theirs. We do this primarily by supporting our LA Jewish Federation and institutions that have inspired our family such as Jewish summer camp and Hillels on college campuses. We actively mentor young adults to become future leaders and sponsor holiday programs at the Friendship Circle that provide an inclusive Jewish environment for special needs children. Our travels to Jewish communities around the world have given us perspective about our responsibility as Diaspora Jews and our deep connection and evolving relationship with Israel. Our investment with The Foundation further helps us broaden our influence through grants supporting cutting-edge programs bringing new and innovative ideas to fruition.”

Heidi & Jon Monkarsh
We want to instill the joy and values of living Jewishly to our children and theirs.
“What moves me as a philanthropist is identifying opportunities to enhance an organization’s operational capacity and to strengthen the Jewish nonprofit sector as a whole. My family’s charitable arm – the Diane and Guilford Glazer Philanthropies – focuses on capacity building among other areas of interest, including economic and social development within Israel to create a safer, stronger country, and on building deeper understanding between Israelis and American Jews. We seek results beyond what a particular program can achieve. We envision Los Angeles as a leading hub for Jewish life and believe that by creating more efficient and connected Jewish nonprofits, we can co-create that vision. We partner closely with The Foundation in our grantmaking. Not only do we rely on its vetting of nonprofits, but also we frequently fund projects of mutual interest. The Jewish Community Foundation is a tremendous ally for our work and our city.”

Alexandra Shabtai

We envision Los Angeles as a leading hub for Jewish life.
“Our Jewish values run deep, and we feel so fortunate to be able to meaningfully help causes we care about. We care deeply about our local and global Jewish communities, so we support The Jewish Federation and the Joint Distribution Committee in building a vibrant Jewish future. We believe in the power of the arts to help build community. Visiting a museum enriches both children and adults, helping them open their minds to new ideas. That’s why we’re longtime supporters of LACMA and MOCA. We are passionate about health care and medical research, so we support Cedars-Sinai and the hospitals at UCLA and USC. To be a good human being, one has to share with others. Being part of The Foundation surpasses being charitable on our own. We appreciate knowing our charitable assets are being well taken care of so we can more fully support our philanthropic passions.”

Michael & Terri Smooke

We feel so fortunate to be able to meaningfully help causes we care about.
There is endless need in the world. We focus on underserved and vulnerable populations in areas such as legal aid, immigrant rights, children in need, and women’s health care. We’re passionate about Planned Parenthood Foundation, ACLU Foundation, UNICEF, Harriet Buhai Center for Family Law, Jewish Family Service, and The Los Angeles Jewish Federation. But it’s more than just money; we enjoy volunteering as well. We’re so grateful to be able to improve lives through our tzedakah. The Foundation is the ideal way to channel our giving—it’s an efficient vehicle for our charitable investments. The Foundation knows who’s doing the best job addressing a problem and is skilled at recommending qualified organizations. We trust its thorough vetting process.”

Leah Bishop & Gary Yale

We’re so grateful to be able to improve lives through our tzedakah.
Tom Corby leads the Erwin Rautenberg Foundation. He strategically collaborates with the Jewish Community Foundation to manage the Rautenberg Foundation’s significant annual grantmaking locally and internationally, including in Israel. “Among our many interests, we support the Jewish Community Foundation’s Cutting Edge and Israel Grants programs that are so well vetted and thoughtfully awarded,” Tom explains. “We also provide scholarships for young people through Jewish Vocational Service, assist the elderly through the Jewish Home and Chamah—an international aid organization—and train future civic leaders from the Jewish community. The Jewish Community Foundation helps our philanthropy come to life by introducing us to organizations doing meaningful work so we can determine firsthand how our funding will help. I value its expertise and deep knowledge of the charitable landscape. Its staff understands our foundation’s goals and are enormously supportive.”
Ellie and Mark Lainer support a wide range of Jewish causes including The Jewish Federation, Hillels on various college campuses, American Jewish University, ADL, Haifa University, and the Schechter Institute in Israel. Jewish education is at the core of their philanthropy. “Knowledge of Judaism is fundamental to ensuring the continued existence of our people,” they say. “That’s why we support Abraham Joshua Heschel Day School, de Toledo High School, and the Builders of Jewish Education (BJE), among others.” The Lainer family also established the Simha & Sarah Lainer Day School Endowment Fund at The Foundation in memory of Mark’s parents. “Endowments are necessary for LA day schools to be able to continue attracting students needing financial assistance,” explains Mark. “Our involvement with The Foundation has been a wonderful experience. It provides us with a very effective and convenient way to manage our philanthropic endeavors.”
Attending Camp Hess Kramer on scholarship changed young Mark Weinstein’s life forever. “Camp was my first great exposure to the richness of Jewish culture and community,” says Mark, “and it propelled me into a life of philanthropy.” Today, he and his wife, Farrah, passionately support Jewish summer camps and other causes as well. “We’re deeply involved in Jewish Federation initiatives to strengthen our community and support StandWithUs to counter the Boycott, Divestment, and Sanctions movement against Israel, especially on campuses. Reaching across communities is critical, so we actively mentor and provide educational opportunities for Latino youth. Through The Foundation, we gain so much by leveraging the staff’s knowledge and expertise, plus we learn from other donors’ experiences. Most importantly, we want tzedakah to become part of our children’s DNA. The Foundation helps us accomplish that.

**Mark & Farrah Weinstein**

*Most importantly, we want tzedakah to become part of our children’s DNA.*
A LEGACY IS ONLY AS GOOD AS WHO YOU TRUST TO WATCH OVER IT

We gratefully recognize the more than 300 families who had the foresight and commitment to help build the organizations The Foundation is able to continue to serve everyone. We thank them for enabling The Foundation to grow to $1.2 billion of charitable assets.

Endowments Funded in Perpetuity

A Legacy is only as good as who you trust to watch over it.

...Mads Bierre, business manager for Mickey Ross, 21, award-winning comedy writer and producer of All in the Family, the Jeffersons, and Three's Company.

Mickey and Irene Ross, of blessed memory, would very well know how their endowment is helping people get back on their feet. The organizations The Foundation is supporting are precisely the kinds of causes Mickey and Irene had in mind to fulfill their charitable legacy.

...Mads Bierre, business manager for Mickey Ross, 21, award-winning comedy writer and producer of All in the Family, the Jeffersons, and Three’s Company.

Endowments Funded in Perpetuity

A Legacy is only as good as who you trust to watch over it.

...Mads Bierre, business manager for Mickey Ross, 21, award-winning comedy writer and producer of All in the Family, the Jeffersons, and Three’s Company.
The Foundation’s grantmaking is made possible by all the donor funds we manage, including bequests, endowments, and administrative fees. Grant programs include:

• **Cutting Edge Grants** for new and innovative programs in Jewish LA
• **Next Stage Grants** for strengthening LA’s Jewish organizations
• **Israel Grants** for economic development and Jewish identity
• **General Community Grants** for helping Angelenos in need
• **Capital Grants** for Jewish LA infrastructure

The following pages depict all the recipients of these grants in just the past decade-plus.
A LOOK AT OUR NEXT STAGE GRANTS

CUTTING EDGE GRANTS

A BETTER LA • A WINDOW BETWEEN WORLDS • ACADEMY FOR JEWISH RELIGION • ACT.IL • ADVANCEMENT PROJECT • ALEPH INSTITUTE • ALLIANCE FOR CHILDREN’S RIGHTS • AMERICAN JEWISH COMMITTEE • AMERICAN JEWISH UNIVERSITY • AMUTAT KAIMA • APPLESEEDS ACADEMY • ARTISTS & MUSICIANS FOR ISRAEL-NESHIMA • ASIAN AMERICANS ADVANCING JUSTICE • LOS ANGELES • ASSOCIATION FOR CHILDREN AT RISK • ATID BAMIDBAR • AVIVA FAMILY AND CHILDREN’S SERVICES • AYALIM ASSOCIATION • BEIT MIDRASH ELUL • BEIT MORASHA OF JERUSALEM • BEIT TEFILAH ISRAEL • BEIT T’SHUVAH • BINA: THE JEWISH MOVEMENT FOR SOCIAL CHANGE • BNEI AKIVA OF LOS ANGELES • BOYS AND GIRLS CLUB OF BURBANK & THE GREATER EAST VALLEY • BUILDERS OF JEWISH EDUCATION • CALIFORNIA COUNCIL ON ECONOMIC EDUCATION • CAMP RAMAH IN CALIFORNIA • CENTER FOR EDUCATIONAL TECHNOLOGY • CENTER FOR THE PACIFIC-ASIAN FAMILY • CENTRO LATINO FOR LITERACY • CHABAD OF THE CONEJO • CHAI LIFE • CHAVILA GATEWAY IN PARTNERSHIP WITH TEMPLE EMANUEL AND TEMPLE ISRAEL • CHAMAH • CHAPTER TWO, INC. • CHILDREN YOUTH AND FAMILY COLLABORATIVE • CHILDREN’S BUREAU OF SOUTHERN CALIFORNIA • CHILDREN’S HOSPITAL LOS ANGELES • CHRYSAUS • COALITION FOR RESPONSIBLE COMMUNITY DEVELOPMENT • COALITION TO ABOUND SLAVERY AND TRAFFICKING • COLLEGE FOR ACAD IN EARLY CHILDHOOD INVESTMENT • COMMUNITY BUILD • COVENANT HOUSE CALIFORNIA • CREATIVE COMMUNITY FOR PEACE • CUSTOM AND CRAFT • DANIEL CENTERS FOR PROGRESSIVE JUDAISM • DE TOLEDO HIGH SCHOOL • DOWNTOWN WOMEN’S CENTER • EAST LOS ANGELES WOMEN’S CENTER • EDEN ASSOCIATION • EMOTIONAL HEALTH ASSOCIATION DBA SHARE • ETHIOPIAN NATIONAL PROJECT • ETTA • FAMILIES OF LONE SOLDIERS • FIRST PLACE FOR YOUTH • FRIENDSHIP CIRCLE • FUENTE LATINA • GINDI MAIMONIDES ACADEMY • GRAMEEN AMERICA, INC. • GREEN LA COALITION • GVAHIM • HAMIDRASHA • HILLEL - THE RIGHT TO CHOOSE • HILLEL 818 • HOMEBOY INDUSTRIES • HUT HAMESHULASH • INNER-CITY ARTS • JCC PACIFIC PEARL • JERUSALEM U • JETS SYNAGOGUE • JEWISH ARTISTS INITIATIVE • JEWISH BIG BROTHERS BIG SISTERS OF LOS ANGELES • JEWISH FAMILY RELIEF NETWORK • JEWISH FEDERATION OF GREATER LOS ANGELES • JEWISH FAMILY SERVICE OF LOS ANGELES • JEWISH FEDERATION OF GREATER LOS ANGELES • JEWISH GRADUATE STUDENT INITIATIVE • JEWISH JUMPSTART • JEWISH LOS ANGELES SPECIAL NEEDS TRUST • JEWISH WOMEN’S THEATRE • JEWISH WORLD WATCH • JEWS FOR Qty INTERNATIONAL • KADIMA HEBREW ACADEMY • KARSH FAMILY SOCIAL SERVICE CENTER • KEREN KOBAYASHI MANDELL • KOLOT • KORET ISRAEL ECONOMIC DEVELOPMENT FUNDS • KUSH INC. • LA FAMILY HOUSING • LA JEWISH VILLAGE • LA PARTNERSHIP FOR EARLY CHILDHOOD INVESTMENT • LA YOUTH TRANSITION ACTION TEAM • LEAF HEALTH CENTER PLANNING GROUP • LEGACY LA • Limmud LA • LOS ANGELES JEWISH HOME • LOS ANGELES MUSEUM OF THE HOLOCAUST • LOS ANGELES CITY COLLEGE FOUNDATION • LOS ANGELES JEWISH HOME • LOS ANGELES MUSEUM OF THE HOLOCAUST • LOS ANGELES TRADE TECHNICAL COLLEGE FOUNDATION • LOS ANGELES JEWISH HOME • LOS ANGELES MUSEUM OF THE HOLOCAUST • LOYOLA MARYMOUNT UNIVERSITY • LUSSER HPEY • MAR VISTA FAMILY CENTER • MEET EACH NEED WITH DIGNITY • OHR HAEMET INSTITUTE • OLIM BEYAHAD: RISING UP TOGETHER • ONG • ONETABLE • OR MOVEMENT • PICO UNION PROJECT • PICO YOUTH & FAMILY CENTER • PROJECT MIRACLE • PROYECTO PASTORAL • RABBI JACOB PRESSMAN ACADEMY OF TEMPLE BETH AM • REBOOT • REMEMBER US • REX • SESAME PARADISE • RHAETUS • RIZMINT • SAINT JOHNS MEDICAL CENTER • SOUTHERN CALIFORNIA COLLEGE ACCESS NETWORK • SPDeE • STANDWITHUS • TECH-CAREER • TEMEC • TEMPEL AKIBA • THE JAFFA INSTITUTE • THE PEOPLE CONCERN • THE RAPE FOUNDATION • THE SOLDIERS PROJECT • THE SUMMIT INSTITUTE • THEATRE DUBK • TOBERMAN NEIGHBORHOOD CENTER • TOBESMITH • TZYAH • TOZAHAR • VALLEYSIDE • WESTSIDE INFANT-FAMILY NETWORK • WISE READERS TO LEADERS • YAACOV HERZOG HOSPITAL • YEHUDAH • YEMA H• YERUHAM FOUNDATION • YISHIVA GEDolah OF LOS ANGELES • YEREVAN UNIVERSITY • ZEROTO THREE
A LOOK AT OUR GRANTM

CUTTING EDGE GRANTS • NEXT STAGE GRANTS • ISRAEL
AKING OVER THE YEARS

GRANTS • GENERAL COMMUNITY GRANTS • CAPITAL GRANTS
WHILE MANY PEOPLE THINK ABOUT RETIRING AT 65, OUR MINDS ARE FOCUSED ON ALL THE OPPORTUNITY AND GROWTH THAT LIE AHEAD.

— William R. Feiler, Chair
Marvin I. Schotland, President & CEO
Jewish Community Foundation
of Los Angeles
Total assets amounted to $1.2 billion in 2018.

- **Donor Advised Funds** comprise $607 million of assets, the largest pool, representing more than 50% of all assets. This popular charitable tool requires a $5,000 minimum gift to begin.

- **Endowment Funds** provide ongoing support to donors’ favorite causes, a specific field of interest, or The Foundation’s community grants. In 2018, they totaled $225 million of assets and require a minimum of $25,000 to get started.

- **Family Support Organizations** create a permanent legacy of family philanthropy, carried forward between generations. These funds amounted to $226 million of assets, and they require a minimum of $2.5 million to start.

- **Agency Funds** Nonprofit agencies often rely on The Foundation to manage their endowments and reserve funds. Agency funds accounted for $129 million in assets.

The Foundation’s **Common Investment Pool** is a balanced portfolio focused on a long-term strategy of growth and preservation of capital. The **Strategic Return Fund**—available for Donor Advised Funds of $50,000 or more—is a diversified portfolio with a long-term growth objective. Both portfolios are overseen by our Investment Committee, a group of our lay leaders who are seasoned professionals managing portfolios worth billions of dollars. The Investment Committee relies on investment managers specializing in specific asset classes and works with an independent investment consultant, Canterbury Consulting, to regularly analyze market conditions and monitor the portfolios’ performance and risk.
Similar to prior years, more than half of all Foundation grants, or 53%, supported Human Services.

Two areas of support constitute more than 50% of all donor grantmaking: Arts, Culture, & Civic Life; and Education.

Jewish causes remain the core focus of Foundation grantmaking, with 64% of grants designated for local and national Jewish nonprofits.

Donors recommended nearly an equal number of grants to both the Jewish community locally and nationally and the community at large.

*Foundation Grants in 2018: Cutting Edge Grants • Israel Grants • General Community Grants • Other Endowment Grants
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- **Sarina Raby**  
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CONSOLIDATED FINANCIAL STATEMENTS

Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>12/31/2018</th>
<th>12/31/2017</th>
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<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
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<tr>
<td>Cash and investments</td>
<td>$1,174,567,000</td>
<td>$1,235,956,000</td>
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<tr>
<td>Other assets</td>
<td>12,038,000</td>
<td>12,198,000</td>
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<tr>
<td><strong>Total assets</strong></td>
<td><strong>$1,186,605,000</strong></td>
<td><strong>$1,248,154,000</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Liabilities</td>
<td>$216,862,000</td>
<td>$234,095,000</td>
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<tr>
<td>Net assets</td>
<td>969,743,000</td>
<td>1,014,059,000</td>
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<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$1,186,605,000</strong></td>
<td><strong>$1,248,154,000</strong></td>
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</tbody>
</table>

Statement of Activities

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$105,730,000</td>
<td>$120,380,000</td>
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<tr>
<td>Other revenue</td>
<td>(28,340,000)</td>
<td>79,887,000</td>
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<tr>
<td><strong>Total revenue</strong></td>
<td><strong>77,390,000</strong></td>
<td><strong>200,267,000</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants</td>
<td>113,043,000</td>
<td>100,183,000</td>
</tr>
<tr>
<td>Other expenses</td>
<td>8,663,000</td>
<td>8,071,000</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>121,706,000</strong></td>
<td><strong>108,254,000</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>(44,316,000)</td>
<td>92,013,000</td>
</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>1,014,059,000</td>
<td>922,046,000</td>
</tr>
<tr>
<td><strong>Net assets at end of year</strong></td>
<td><strong>$969,743,000</strong></td>
<td><strong>$1,014,059,000</strong></td>
</tr>
</tbody>
</table>

The Foundation is committed to being a faithful and efficient steward of assets on behalf of its many donors.

The Foundation and its Board of Trustees work with an independent auditor, Moss Adams LLP, to ensure that management provides accurate and reliable financial information. The summarized financial reports above are unaudited and based on the 2018 audited financial statements, which can be found at www.jewishfoundationla.org/financials.

In 2018, The Foundation’s operating expenses were approximately 0.6% of total assets, substantially lower than that of many community foundations. The Foundation has operated at or under budget every year for more than two decades, allowing it to invest additional dollars into the community.

Learn more about The Foundation at www.jewishfoundationla.org
Printed with soy-based inks on recycled paper.

The Foundation is committed to a sustainable future for our planet and supports a greener work environment, including planting trees annually in Israel through the Jewish National Fund to offset our carbon footprint.